DATA MINING Course Overview

Dino Pedreschi, Riccardo Guidotti



Teachers

Dino Pedreschi

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- Computer Science Department
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Andrea Fedele (Assistant)

- Computer Science Department
- Email: andrea.fedele@phd.unipi.it







Classes

- Classes
 - Monday, 11-13, Room C1
 - Tuesday, 14-16, Room C1
 - Actual times: Monday 11:15 12:45 Tuesday 14:15-15:45 (OK?)
- Office Hours
 - RG: Thursday, 15-17, in presence and MS Teams
 - Appointment [DM1 Meeting] at <u>riccardo.guidotti@unipi.it</u>
 - DP: Monday, 15-17, in presence and MS Teams
 - Appointment [DM1 Meeting] at dino.pedreschi@unipi.it
- Teaching Assistant
 - Andrea Fedele[DM1 Meeting] at andrea.fedele@phd.unipi.it

Topics

DM1

- Introduction to Data Mining
- Data Understanding
- Data Preparation
- Clustering
- Foundations of Classification
- Foundations of Regression
- Frequent & Sequential Pattern Mining

DM₂

- Imbalanced Learning
- Dimensionality Reduction
- Anomaly Detection
- Advanced Classification/Regression
- Time Series Analysis
- Transactional Clustering
- Explainability

DM1 Topics

Module 1: Data Understanding

- KDD & CRISP
- Data Understanding
- Data Preparation
- Data Similarity
- Basic Statistics

Module2: Clustering

- Taxonomy & Problem Setting
- Centroid-based Clustering
- Hierarachical Clustering
- Density-based Clustering
- Advanced Approaches

Module 3: Pattern Mining

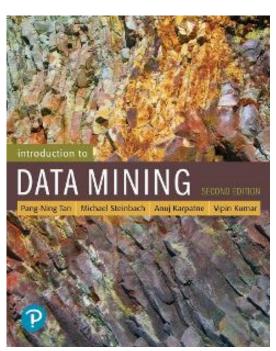
- Frequent Pattern Mining
- Association Rules
- Sequential Pattern Mining
- Generalized Sequential Pattern
- Advanced Approaches

Module 4: Classification & Regression

- Problem Setting
- K Nearest Neighbor
- Naive Bayes Classifier
- Decision Tree Classifier
- Linear Regression

Material

- Web Site: http://didawiki.cli.di.unipi.it/doku.php/dm/start
- Pang-Ning Tan, Michael Steinbach, Vipin Kumar.
 Introduction to Data Mining. Addison Wesley, ISBN 0-321-32136-7, 2006, 2° Edition (http://www-users.cs.umn.edu/~kumar/dmbook/index.php)
- Berthold, M.R., Borgelt, C., Höppner, F., Klawonn, F. Guide to Intelligent Data Analysis. Springer Verlag, 1st Edition., 2010. ISBN 978-1-84882-259-7
- Laura Igual et al. Introduction to Data Science: A Python Approach to Concepts, Techniques and Applications.
- Slides, Exercises and Notebook

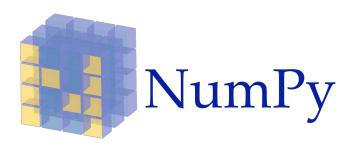


Laboratory

- Python
- Jupyter Notebook

















Exam

- Project
 - Topics presented during the classes
 - A single report to be sent periodically and one week before the oral exam
 - Groups composed of up to 3 people
- Oral or Written Exam
 - Short discussion of the project (group presentation, where possible), plus
 - Questions on all topics presented during the classes
 - Exercises and questions about all topics

DM1 Mark =
$$0.6*$$
Oral + $0.4*$ Project
DM2 Mark = $0.6*$ Oral + $0.4*$ Project
DM Mark = (DM1 + DM2) /2

Dataset

IMDb dataset

- The IMDb Dataset contains data about movies, TV shows, and other forms of visual entertainment, along with their ratings, which is generated by the internet community. Each record includes basic information from the "IMDb Non-Commercial Datasets" provided by IMDb itself, such as title, duration, and release year. Additional features present on each title's webpage enrich the dataset, covering aspects like statistical information (e.g., highest and lowest ratings, awards nominations, and total number of critic reviews), and technical specifications (e.g., colorations). The dataset is updated as of September 1, 2024.
- The IMDb dataset for the project can be found on the web page of the course.
- Detailed guidelines for the project will be presented next lecture and made on the web page of the course.

Homework and Suggestions

Homework

 Declare Project Groups by next Thursday adding your information at https://docs.google.com/spreadsheets/d/1RFWIwKM5Myaehh4tHce af3olMYm_CktGvoNOFX2Oovc/edit?usp=sharing

Suggestions

- Download and start to play with the dataset
- Use a Github repository for python and ipython files.
- Use a shared Overleaf project (LaTex) for the report.

Questions?

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DATA MINING 1 Introduction

Dino Pedreschi



What is Data Mining?

• It is the use of **efficient** techniques for the analysis of **very large collections of data** and the **extraction** of useful and possibly unexpected patterns in data (hidden knowledge).

Big Data is Everywhere!

- Enormous data growth in both commercial and scientific databases
 - due to advances in data generation and collection technologies

New mantra

 Gather whatever data you can whenever and wherever possible

Expectations

 Gathered data will have value either for the purpose collected or for a purpose not envisioned.

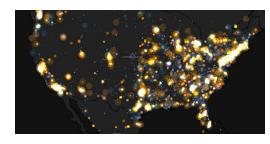




E-Commerce



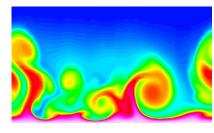
Traffic Patterns



Social Networking: Twitter



Sensor Networks



Computational Simulations

Why Data Mining? Commercial Viewpoint

 Lots of data is being collected and warehoused Google

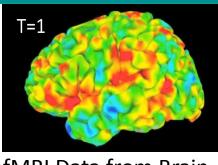


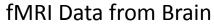
- Web data
 - Google has Peta Bytes of web data
 - Facebook has billions of active users
- purchases at department/ grocery stores, e-commerce
 - Amazon handles millions of visits/day
- Bank/Credit Card transactions
- Computers have become cheaper and more powerful
- Competitive Pressure is Strong
 - Provide better, customized services for an edge (e.g. in Customer Relationship Management)

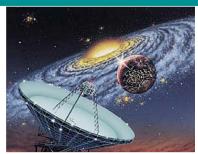


Why Data Mining? Scientific Viewpoint

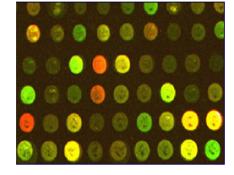
- Data collected and stored at enormous speeds
 - remote sensors on a satellite
 - NASA EOSDIS archives over petabytes of earth science data / year
 - telescopes scanning the skies
 - Sky survey data
 - High-throughput biological data
 - scientific simulations
 - terabytes of data generated in a few hours
- Data mining helps scientists
 - in automated analysis of massive datasets
 - In hypothesis formation



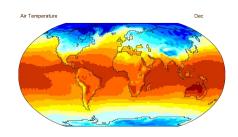




Sky Survey Data



Gene Expression Data



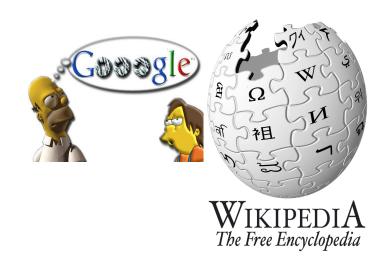
Surface Temperature of Earth

Big Data as Proxies of Social Life

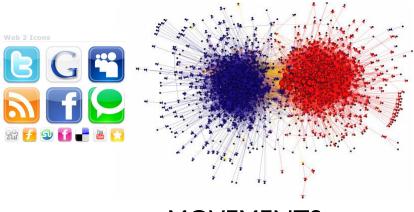
SHOPPING PATTERNS & LIFESTYLE



DESIRES, OPINIONS, SENTIMENTS

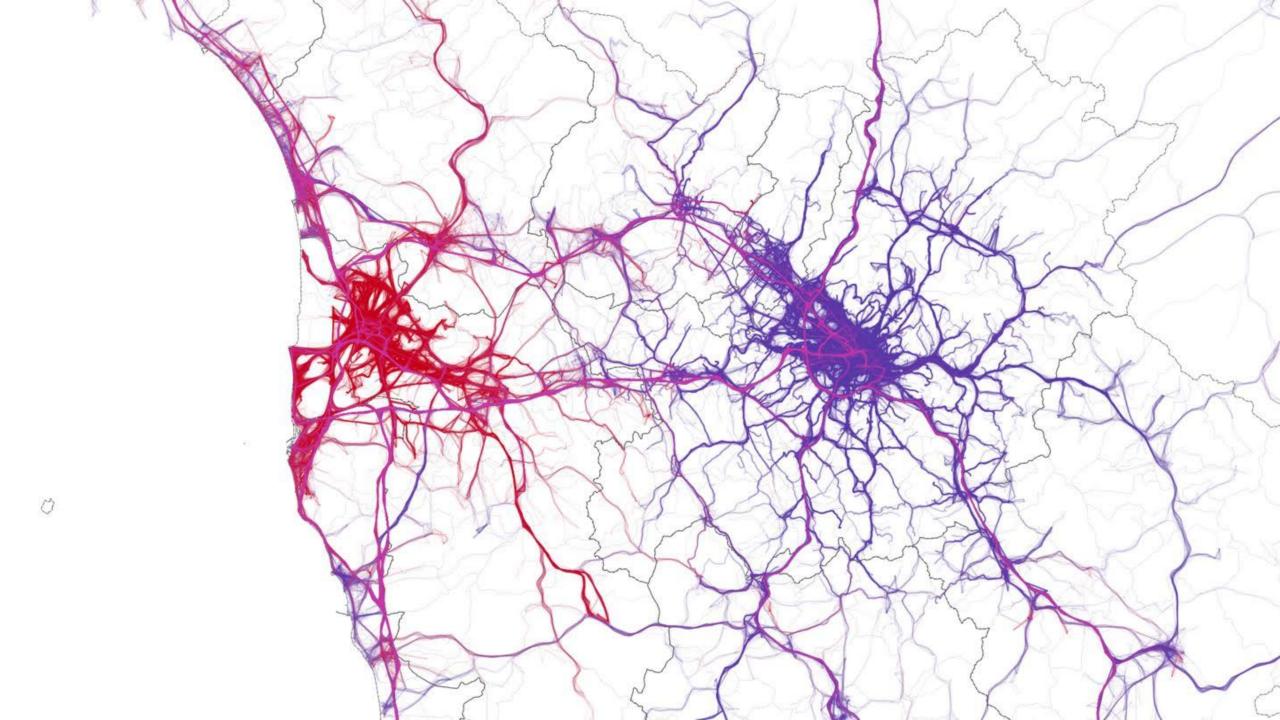


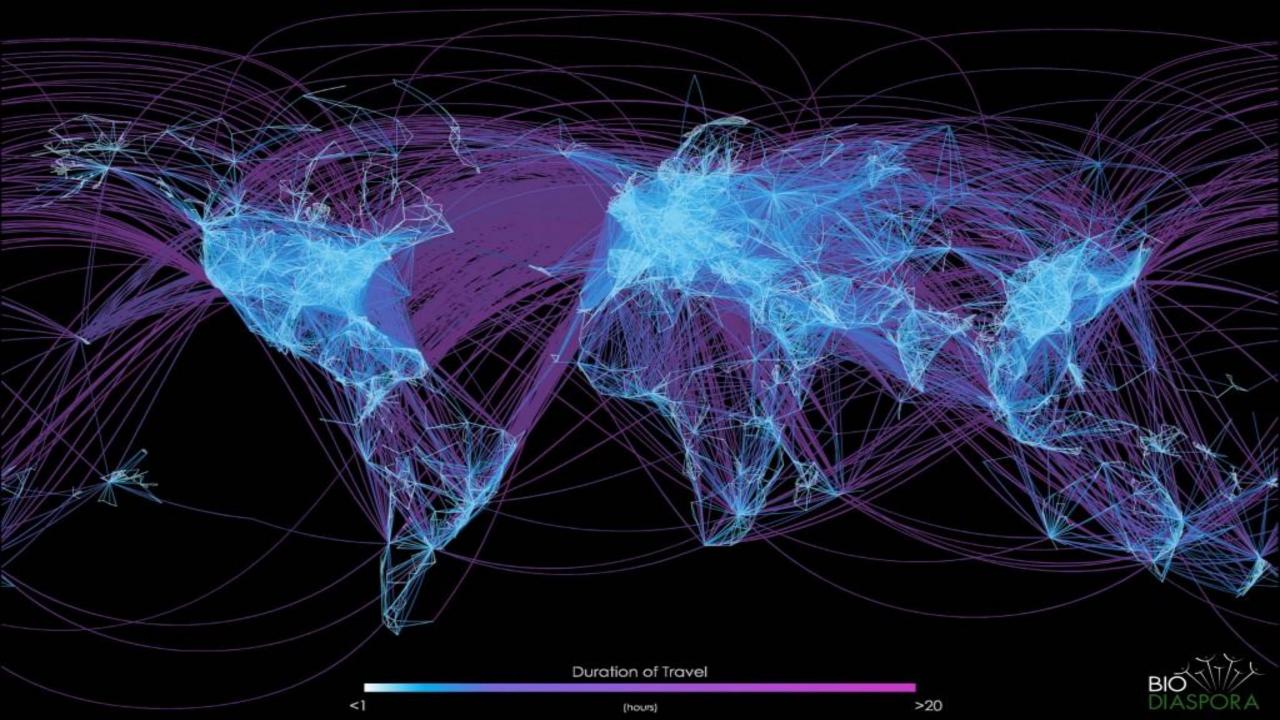
RELATIONSHIPS & SOCIAL TIES



MOVEMENTS







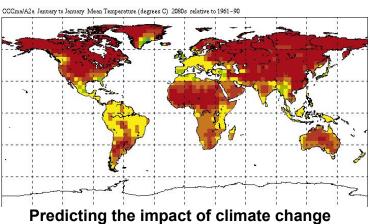
Great Opportunities to Solve Global Challenges



Improving health care and reducing costs



Finding alternative/ green energy sources

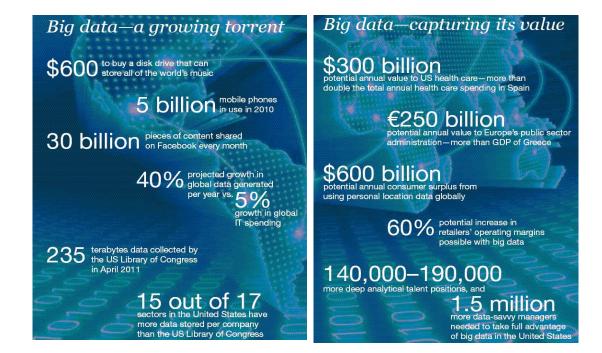




Reducing hunger and poverty by increasing agriculture production

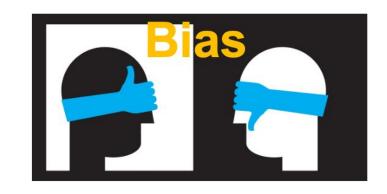
Great Opportunities to Improve Productivity

McKinsey Global Institute
Big data: The next frontier
for innovation, competition,
and productivity

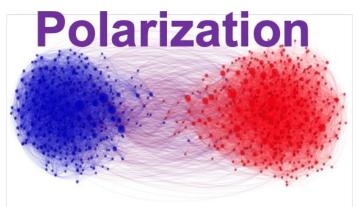


The ethical and legal dimensions of data science





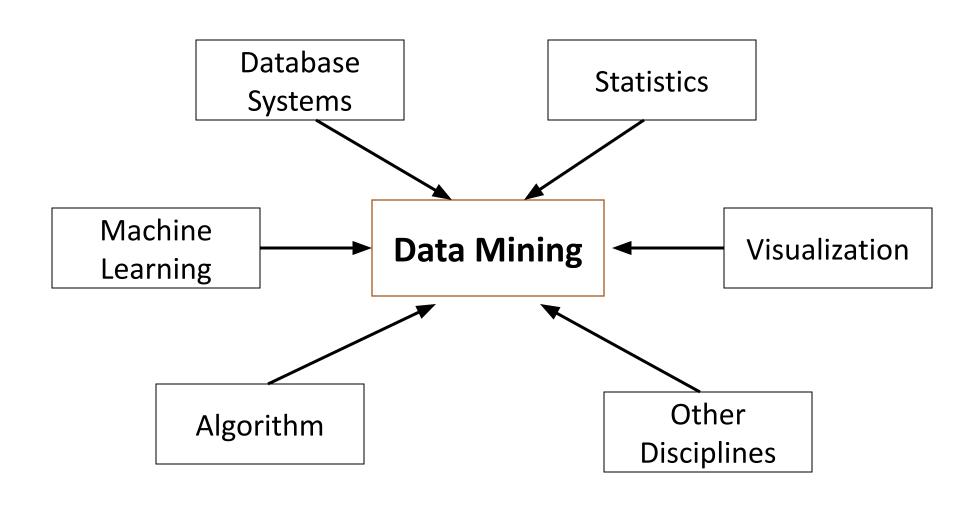






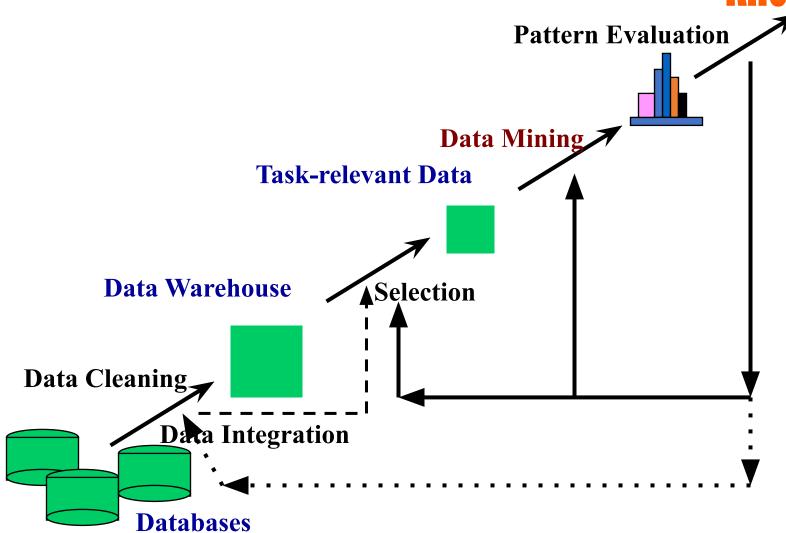


Data Mining: Confluence of Multiple Disciplines

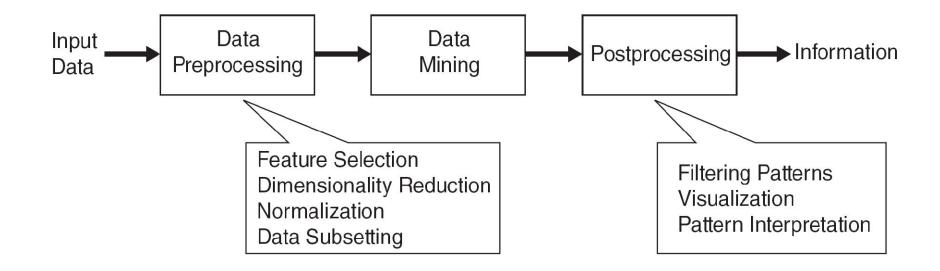


The KDD Process





What is Data Mining?



Primary & Secondary Data

Primary Data

- Original data that has been collected for a specific purpose
- Primary data is not altered by humans

Secondary Data

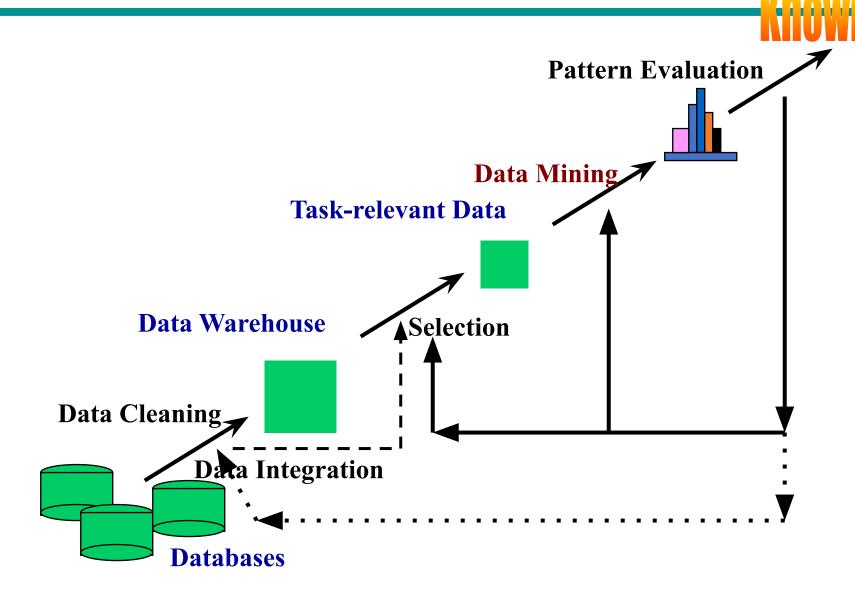
- Data that has been already collected and made available for other purposes
- Secondary data may be obtained from many sources



Varierty of Data Sources

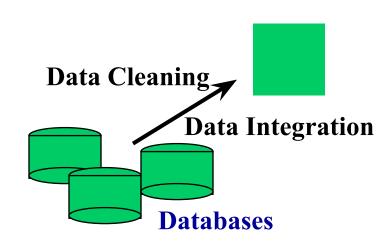


The KDD Process



Data Integration and Preparation

Data Warehouse

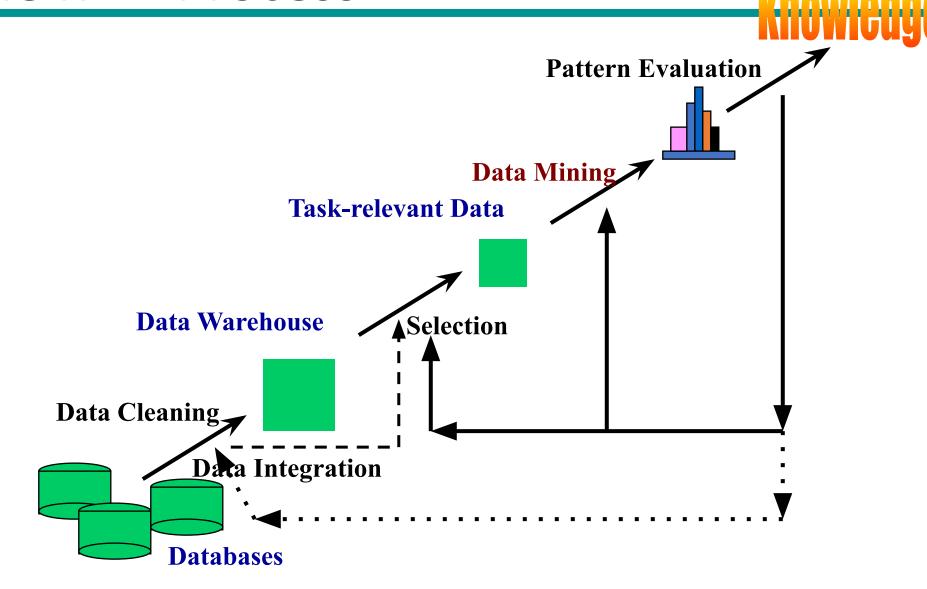


Data Integration involves the process of data understanding, data cleaning, merging data coming from multiple sources and transfoming them to load them into a Data Warehouse

Data Warehouse is a database targeted to answer **specific business questions**

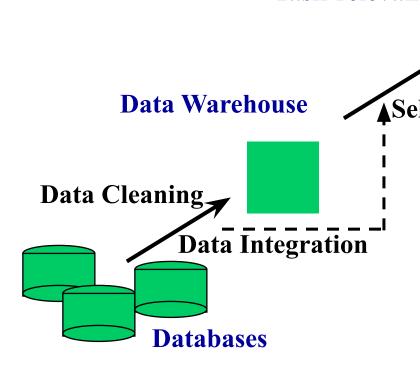
Developing a real data analytics project also requires the **BUSINESS UNDERSTANDING**

The KDD Process



Data Selection and Transformation

Task-relevant Data



Data Selection: Data relevant to analysis tasks are retrieved from data

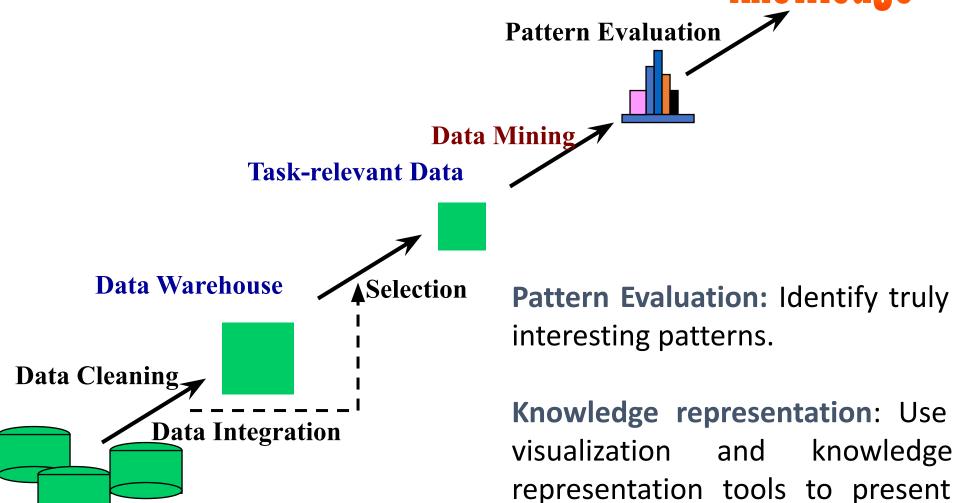
Data Transformation: Transform data into appropriate form for mining (summary, aggregation, etc.)

The KDD Process

Databases



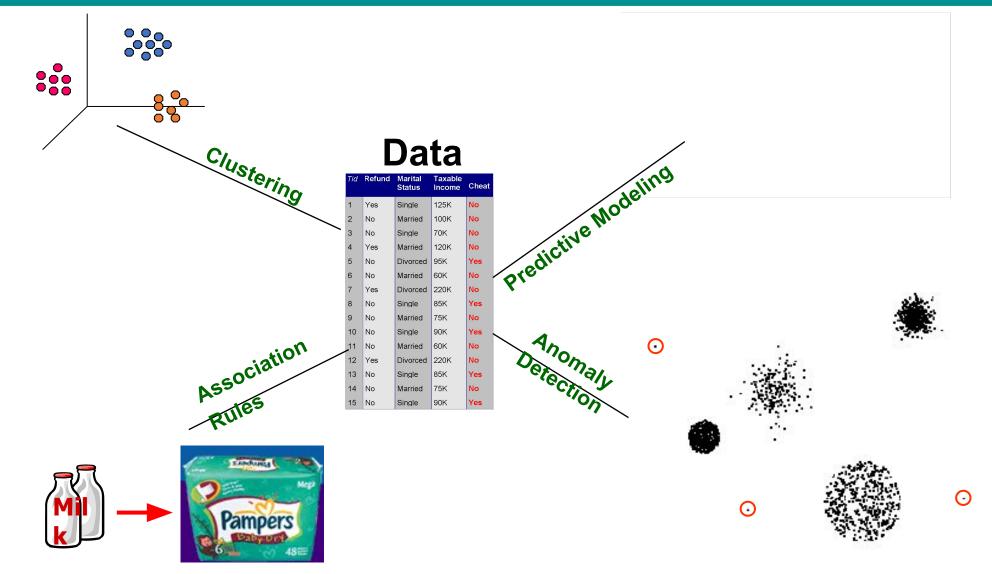
the mined data to the user.



Data Mining Tasks

- Predictive Methods
 - Use some variables to predict unknown or future values of other variables.
- Descriptive Methods
 - Find human-interpretable patterns that describe the data.

Data Mining Tasks

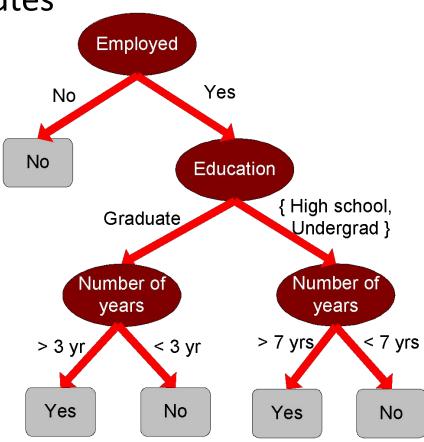


Predictive Modeling: Classification

• Find a model for class attribute as a function of the values of other attributes

Class

Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Graduate	5	Yes
2	Yes	High School	2	No
3	No	Undergrad	1	No
4	Yes	High School	10	Yes
	•••	•••		



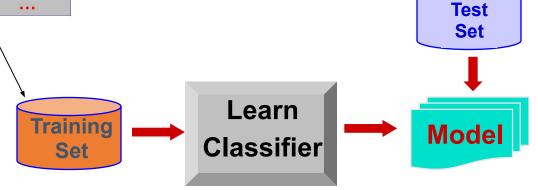
Model for predicting credit worthiness

Classification Example



Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Graduate	5	Yes
2	Yes	High School	2	No
3	No	Undergrad	1	No
4	Yes	High School	10	Yes
	•••	•••	•••	

Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Undergrad	7	?
2	No	Graduate	3	?
3	Yes	High School	2	?
		•••		

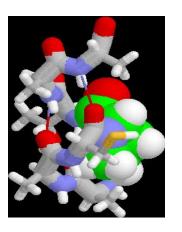


Examples of Classification Task

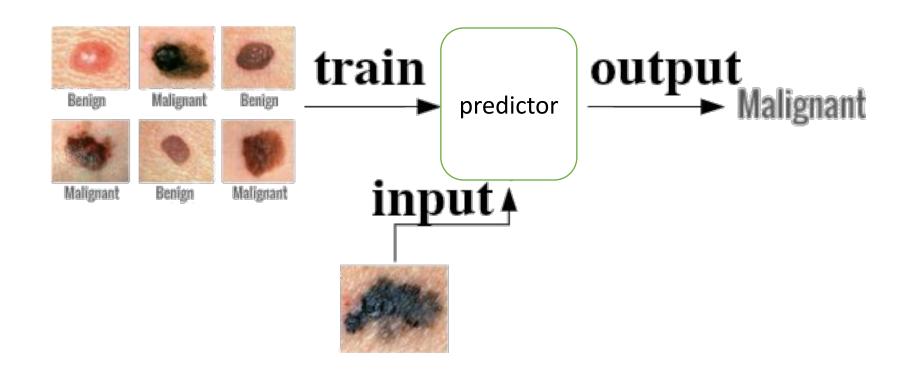
- Classifying credit card transactions as legitimate or fraudulent
- Classifying land covers (water bodies, urban areas, forests, etc.) using satellite data
- Categorizing news stories as finance, weather, entertainment, sports, etc
- Identifying intruders in the cyberspace
- Predicting tumor cells as benign or malignant
- Classifying secondary structures of protein as alpha-helix, beta-sheet, or random coil







AI = Machine Learning + Big Data



Classification: Application 1

Fraud Detection

• Goal: Predict fraudulent cases in credit card transactions.

• Approach:

- Use credit card transactions and the information on its account-holder as attributes.
- When does a customer buy, what does he buy, how often he pays on time, etc.
- Label past transactions as fraud or fair transactions. This forms the class attribute.
- Learn a model for the class of the transactions.
- Use this model to detect fraud by observing credit card transactions on an account.

Classification: Application 2

Churn prediction for telephone customers

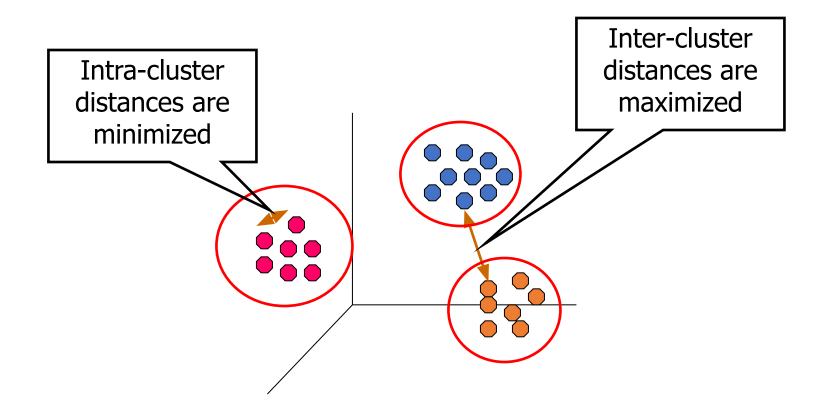
• Goal: To predict whether a customer is likely to be lost to a competitor.

• Approach:

- Use detailed record of transactions with each of the past and present customers, to find attributes.
- How often the customer calls, where he calls, what time-of-the day he calls most, his financial status, marital status, etc.
- Label the customers as loyal or disloyal.
- Find a model for loyalty.

Clustering

• Finding groups of objects such that the objects in a group will be similar (or related) to one another and different from (or unrelated to) the objects in other groups.



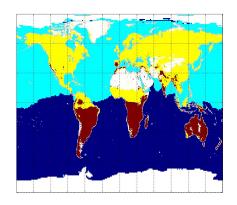
Applications of Cluster Analysi

Understanding

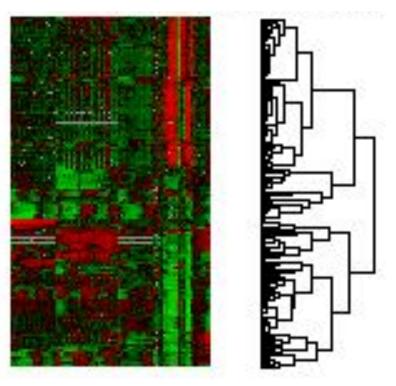
- Custom profiling for targeted marketing
- Group related documents for browsing
- Group genes and proteins that have similar functionality
- Group stocks with similar price fluctuations

Summarization

Reduce the size of large data sets



Use of K-means to partition Sea Surface Temperature (SST) and Net Primary Production (NPP) into clusters that reflect the Northern and Southern Hemispheres.





Clustering: Application 1

Market Segmentation:

• **Goal:** subdivide a market into distinct subsets of customers where any subset may conceivably be selected as a market target to be reached with a distinct marketing mix.

• Approach:

- Collect different attributes of customers based on their geographical and lifestyle related information.
- Find clusters of similar customers.
- Measure the clustering quality by observing buying patterns of customers in same cluster vs. those from different clusters.

A Behavior Based Segmentation

Using unsupervised clustering segmentation for a grocery chain which would like better product assortment for its high profitable customers

Potential Inputs

Value

- Basket Size
- Visit Frequency

Basket

- Spend by category
- Type of category
- Brand spend (i.e. private label)

Promotions

- % bought on targeted promotion
- · % bought from flyer

Time

- Time of day
- Day of week

Location

- · Store format
- Area population density

Deal Seeking Mom

Key Differentiators

0

Clustering

approach

- Full store shop
- High avg. basket size / # trips
- G
- High % purchased on promotion
- · Rewards seeker



- High spend categories
 - Fresh produce
 - Organic food
 - Multipack juice, snack

Clustering: Application 2

Document Clustering:

- **Goal:** To find groups of documents that are similar to each other based on the important terms appearing in them.
- Approach: To identify frequently occurring terms in each document. Form a similarity measure based on the frequencies of different terms. Use it to cluster.

Enron email dataset



Association Rule Discovery: Definition

- Given a set of records each of which contain some number of items from a given collection
 - Produce dependency rules which will predict occurrence of an item based on occurrences of other items.

TID	Items
1	Bread, Coke, Milk
2	Beer, Bread
3	Beer, Coke, Diaper, Milk
4	Beer, Bread, Diaper, Milk
5	Coke, Diaper, Milk

```
Rules Discovered:
{Milk} --> {Coke}
{Diaper, Milk} --> {Beer}
```

Association Analysis: Applications

Market-basket analysis

 Rules are used for sales promotion, shelf management, and inventory management

Telecommunication alarm diagnosis

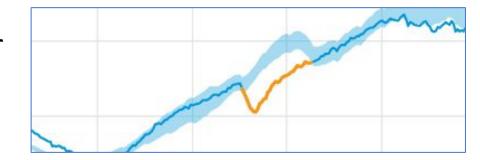
 Rules are used to find combination of alarms that occur together frequently in the same time period

Medical Informatics

 Rules are used to find combination of patient symptoms and test results associated with certain diseases

Deviation/Anomaly/Change Detection

Detect significant deviations from normal behavior



- Applications:
 - Credit Card Fraud Detection
 - Network Intrusion
 Detection
 - Identify anomalous behavior from sensor networks for monitoring and surveillance.
 - Detecting changes in the global forest cover.



Motivating Challenges

Statistic techniques may be unsuitable due to some challenges:

- Scalability
- High Dimensionality
- Heterogeneous and Complex Data
- Data Ownership and Distribution
- Non-traditional Analysis

CRoss-Industry Standard Process for Data Mining



Why Should There be a Standard Process?

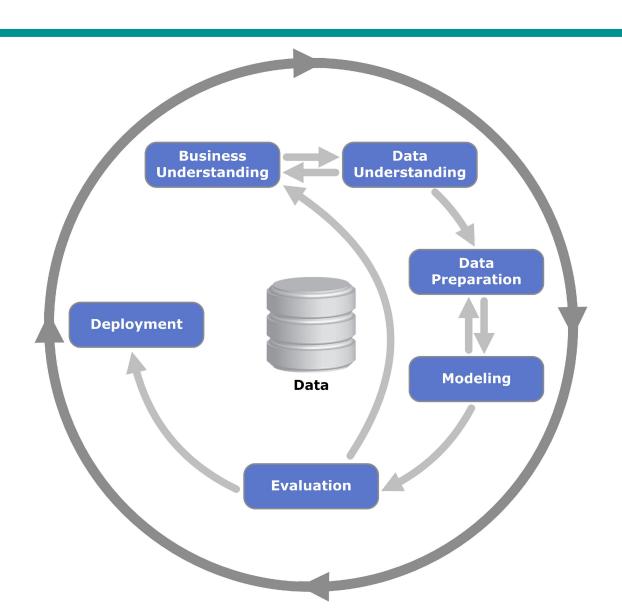
- The data mining process must be *reliable* and *repeatable* by people with little data mining background.
- Framework for recording experience
 - Allows projects to be replicated
- Aid to project planning and management
- "Comfort factor" for new adopters
 - Demonstrates maturity of Data Mining
 - Reduces dependency on "stars"

CRISP-DM

- Non-proprietary
- Application/Industry neutral
- Tool neutral
- Focus on business issues
 - As well as technical analysis
- Framework for guidance
- Experience base
 - Templates for Analysis



Overview



Phases

Business Understanding

Project objectives and requirements understanding, Data mining problem definition

Data Understanding

Initial data collection and familiarization, Data quality problems identification

Data Preparation

Table, record and attribute selection, Data transformation and cleaning

Modeling

Modeling techniques selection and application, Parameters calibration

Evaluation

Business objectives & issues achievement evaluation

Deployment

• Result model deployment, Repeatable data mining process implementation

Phases

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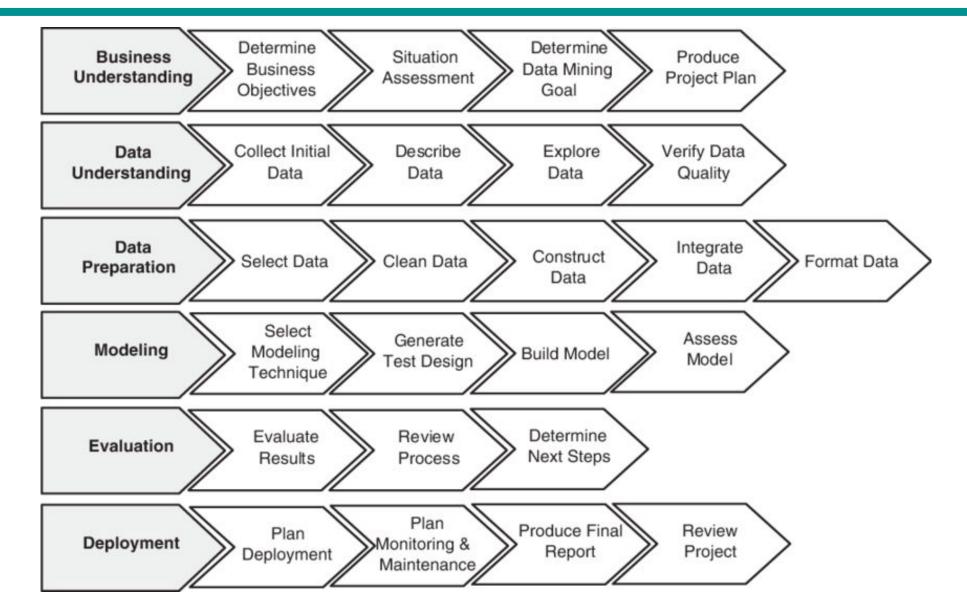
Evaluation

Business objectives & issues achievement evaluation

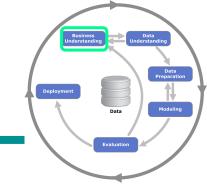
Deployment

Result model deployment, Repeatable data mining process implementation

Phases and Tasks







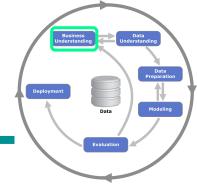
Determine business objectives

- thoroughly understand, from a business perspective, what the client really wants to accomplish
- uncover important factors, at the beginning, that can influence the outcome of the project
- neglecting this step is to expend a great deal of effort producing the right answers to the wrong questions

Assess situation

- more detailed fact-finding about all of the resources, constraints, assumptions and other factors that should be considered
- flesh out the details





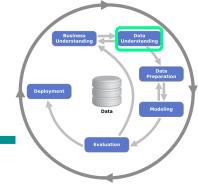
Determine data mining goals

- a business goal states objectives in business terminology
- a data mining goal states objectives in technical terms
 - A business goal: "Increase catalog sales to existing customers."
 - A data mining goal: "Predict how many widgets a customer will buy, given their purchases over the past three years, demographic information (age, salary, city) and the price of the item."

Produce project plan

- describe the intended plan for achieving the data mining goals and the business goals
- the plan should specify the anticipated set of steps to be performed during the rest of the project including an initial selection of tools and techniques

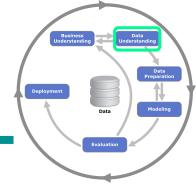
Data Understanding



- Explore the Data
- Verify the Quality
- Find Outliers

Starts with an initial data collection and proceeds with activities in order to get familiar with the data, to identify data quality problems, to discover first insights into the data or to detect interesting subsets to form hypotheses for hidden information.

Data Understanding



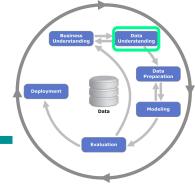
Collect initial data

- acquire within the project the data listed in the project resources
- includes data loading if necessary for data understanding
- possibly leads to initial data preparation steps
- if acquiring multiple data sources, integration is an additional issue, either here or in the later data preparation phase

Describe data

- examine the "gross" or "surface" properties of the acquired data
- report on the results





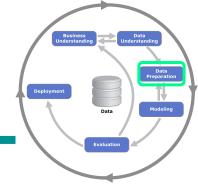
Explore data

- tackles the data mining questions, which can be addressed using querying, visualization and reporting including:
 - distribution of key attributes, through aggregations
 - relations between pairs of attributes
 - properties of significant sub-populations
- may address directly the data mining goals
- may contribute to data description and quality reports
- may feed into the transformation and other data preparation needed

Verify data quality

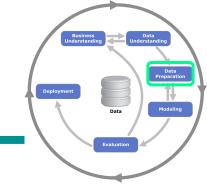
 examine the quality of the data, addressing questions such as: "Is the data complete?", Are there missing values in the data?"

Data Preparation



- Takes usually over 90% of the time
 - Collection
 - Assessment
 - Consolidation and Cleaning
 - Data selection
 - Transformations
- Covers all activities to construct the final dataset from the initial raw data. Data preparation tasks are likely to be performed multiple times and not in any prescribed order. Tasks include table, record and attribute selection as well as transformation and cleaning of data for modeling tools.





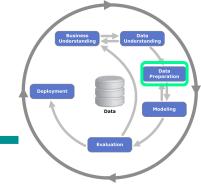
Select data

- decide on the data to be used for analysis
- criteria include relevance to the data mining goals, quality and technical constraints such as limits on data volume or data types
- covers selection of attributes as well as selection of records in a table

Clean data

- raise the data quality to the level required by the selected analysis techniques
- may involve selection of clean subsets of the data, the insertion of suitable defaults or more ambitious techniques such as the estimation of missing data by modeling





Construct data

 constructive data preparation operations such as the production of derived attributes, entire new records or transformed values for existing attributes

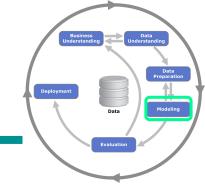
Integrate data

 methods whereby information is combined from multiple tables or records to create new records or values

Format data

 formatting transformations refer to primarily syntactic modifications made to the data that do not change its meaning, but might be required by the modeling tool

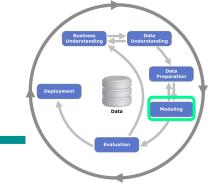
Modeling



- Select the modeling technique
 - (based upon data mining objectives)
- Build model
 - (Parameter settings)
- Assess model
 - (rank the models)

Various modeling techniques are selected and applied and their parameters are calibrated to optimal values. Some techniques have specific requirements on the form of data. Therefore, stepping back to the data preparation phase is often necessary.

Modeling



Select modeling technique

- select the actual modeling technique that is to be used ex) decision tree, neural network
- if multiple techniques are applied, perform this task for each technique separately

Generate test design

• before actually building a model, generate a procedure or mechanism to test the model's quality and validity ex) In classification, it is common to use error rates as quality measures for data mining models. Therefore, typically separate the dataset into train and test set, build the model on the train set and estimate its quality on the separate test set

Modeling

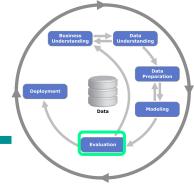
Build model

• run the modeling tool on the prepared dataset to create one or more models

Assess model

- interprets the models according to his domain knowledge, the data mining success criteria and the desired test design
- judges the success of the application of modeling and discovery techniques more technically
- contacts business analysts and domain experts later in order to discuss the data mining results in the business context
- only consider models whereas the evaluation phase also takes into account all other results that were produced in the course of the project

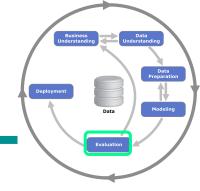
Evaluation



- Evaluation of model
 - how well it performed on test data
- Methods and criteria
 - depend on model type
- Interpretation of model
 - importance and hardness depend on the algorithm

Thoroughly evaluate the model and review the steps executed to construct the model to be certain it properly achieves the business objectives. A key objective is to determine if there is some important business issue that has not been sufficiently considered. At the end of this phase, a decision on the use of the data mining results should be reached

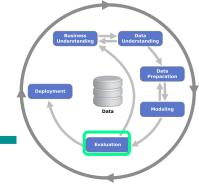
Evaluation



Evaluate results

- assesses the degree to which the model meets the business objectives
- seeks to determine if there is some business reason why this model is deficient
- test the model(s) on test applications in the real application if time and budget constraints permit
- also assesses other data mining results generated
- unveil additional challenges, information or hints for future directions

Evaluation



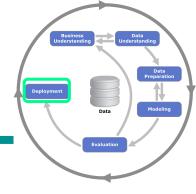
Review process

- do a more thorough review of the data mining engagement in order to determine if there is any important factor or task that has somehow been overlooked
- review the quality assurance issues ex) "Did we correctly build the model?"

Determine next steps

- decides how to proceed at this stage
- decides whether to finish the project and move on to deployment if appropriate or whether to initiate further iterations or set up new data mining projects
- include analyses of remaining resources and budget that influences the decisions

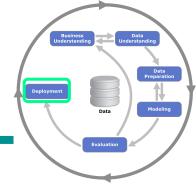
Deployment



- Determine how the results need to be utilized
- Who needs to use them?
- How often do they need to be used
- Deploy Data Mining results

The knowledge gained will need to be organized and presented in a way that the customer can use it. However, depending on the requirements, the deployment phase can be as simple as generating a report or as complex as implementing a repeatable data mining process across the enterprise.

Deployment



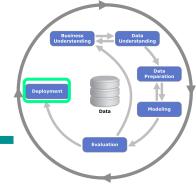
Plan deployment

- in order to deploy the data mining result(s) into the business, takes the evaluation results and concludes a strategy for deployment
- document the procedure for later deployment

Plan monitoring and maintenance

- important if the data mining results become part of the day-to-day business and it environment
- helps to avoid unnecessarily long periods of incorrect usage of data mining results
- needs a detailed on monitoring process
- takes into account the specific type of deployment

Deployment



Produce final report

- the project leader and his team write up a final report
- may be only a summary of the project and its experiences
- may be a final and comprehensive presentation of the data mining result(s)

Review project

 assess what went right and what went wrong, what was done well and what needs to be improved

Summary

Why CRISP-DM?

- The data mining process must be reliable and repeatable by people with little data mining skills
- CRISP-DM provides a uniform framework for
 - guidelines
 - experience documentation
- CRISP-DM is flexible to account for differences
 - Different business/agency problems
 - Different data

References

 Pete Chapman (NCR), Julian Clinton (SPSS), Randy Kerber (NCR), Thomas Khabaza (SPSS), Thomas Reinartz, (DaimlerChrysler), Colin Shearer (SPSS) and Rüdiger Wirth (DaimlerChrysler) "CRISP-DM 1.0 -Step-by-step data mining guide"

Websites

- http://www.crisp-dm.org/
- http://www.spss.com/
- http://www.kdnuggets.com/